

### Solutions from XPossible Technologies

XPossible specializes in the following:

- **XPossible Connect:** Internet services management gateway with interface to the hotel's PMS (front office management system)
- **Network Infrastructure:** Deploying large public wireless and wired network for internet access
- **XPossible Live! Cloud:** Digital signage and content management system for chain hotels, chain stores and restaurants, as well as individual organisations, to manage content and advertisements across multiple guest platforms (e.g. TV, login screen, wall garden and IPTV system)
- **IPTV Solutions:** Migrating existing analogue TV systems to new hybrid IPTV system with HD TV channels via LAN and co-axial network

### **Introduction to XPossible Connect Solutions for Hospitality Internet Services**

Till date, XPossible has catered to more than 500 hospitality clients in the region. Our internet solutions are certified and recognised by international hotel chains. The Bangkok head office provides more than 70% of 5 star hotels in Thailand with our all-encompassing solutions. With offices in Singapore, Malaysia, Philippines, Indonesia, Myanmar and Vietnam and a network of more than 50 resellers we have an extensive outreach catering to demands across the Asia region.

The XPossible Connect Internet Management and Billing Gateway system has been developed since 2002. In collaboration with major network equipment vendors – CISCO, EnGenius, Ruckus, HP and Mushroom, we provide an extensive range network equipment like data switches, wireless access points and UPS. Equipment that we recommend are always reliable and well proven. They also come with features tailored to suit the hotel environment. Furthermore, local 1-1 exchange is available for products under warranty or maintenance.

Advantages of XPossible Connect solutions:

- Customisation of welcome page design with guest self-service portal and information portal
- Certified 2 way intelligent interface with many PMS systems (e.g. Fidelio Opera, Softbank Epitome, HMS, Oasis, GhpMS, Galaxy, etc.)
- Comes with Network Operation Centre (NOC) to assist in monitoring all network equipment, alerting support in times of breakdown
- Built-in intelligent bandwidth management to manage P2P services and prioritize selected services – supports VOIP
- Hotels can offer and manage internet service charges with the various charge policies supported by the system. This includes prepaid, post paid, event, long stay, subscription, free internet, port based billing, etc.
- Supports access to corporate VPNs
- Availability of policies for hotel to control the maximum number of devices each guest connects
- Account usage management capabilities with options to set policy for internet access based on duration of connection, data volume and number of devices

XPossible offers the following services to cater to hotel's needs:

- Professional installation team to design and setup hotel LAN and wireless network
- 24/7 phone support to hotel guests
- Deploying an English speaking technician onsite to support hotel guests
- XWork, an in house developed CRM system to track support calls and information of client sites

### **Hotel chains that have chosen XPossible Solutions:**

- Absolute Group (Eastin Hotel, U Hotel, etc.)
- Accor Group (Sofitel, Ibis, Novotel, Le Fenix, Mercure, etc.)
- Aman Resorts
- Bayview Group
- Carlson Rezidor Group (Radisson, Park Plaza, etc.)
- Chatrium Group (Chatrium, Emporium, etc.)
- Centara Group
- Dusit Group
- Holiday Villa Group
- IHG Group (Crown Plaza, Intercontinental, Holiday Inn, Holiday Inn Express)
- Onyx Group (Shama, Amari, Onyx etc.)
- Pan Pacific Group (Pan Pacific, Park Royal etc.)
- Resort World Group (Awana, Genting Highlands etc.)
- SM Group in Philippines
- Travelodge Group
- Tune Hotels

### **Some of our references from the region include:**

- Amari Hotel Johor Bahru
- Dusit Hotel Cebu, Davao, Phuket
- Grand Chancellor Hotel Singapore
- Ibis Style Tokyo Bay
- Macro Polo Plaza Cebu Hotel
- Mercure Manila Ortigas Hotel
- Mulia Hotel Jakarta and Mulia Bali
- OZO Sri Lanka
- Park Royal Yangon
- Peninsula Excelsior Hotel Singapore
- Radisson Blu Cebu
- Siam Kempinski Hotel Bangkok
- The St Regis Bangkok